



Navigating Dangerous Waters

Contracts and tendering
in difficult economic
conditions



The current climate



The current issues

- Supply chain issues
- Price fluctuations
- Inflation
- Labour shortages
- Liquidity

To fail to plan is to plan to fail

- Identification of risks
- Security
- Specifications/Scope of Works
- Approvals matrix
- Risk matrix

Cost fluctuations

- Cost + model
- Identifying risk
- Transparency and management

Security

- Identify risks
- Quantify risks
- Bank Guarantees
- Insurance Bonds

Variations

- Clear and thorough specifications
- Contract provisions
- Managing the process
- Certainty of outcome

Contact Us

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